

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 2.0 \ 13.8

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	100%	28%	26										
Hanjin	0%	43%	16										
Hyundai	0%	29%	29										

Weighted Average Container Rate

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 10.0 \ 205.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	76%	44%	11										
Hanjin	24%	15%	10										
Maersk-SeaLand	0%	28%	22	\$3,070	\$455	\$40							\$3,565
OOCL	0%	12%	21	\$3,475	\$455	\$40							\$3,970

Weighted Average Container Rate

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 21.0 \ 174.6

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	76%	46%	21										
Evergreen	14%	16%	23										
OOCL	10%	19%	22	\$3,775	\$455	\$40							\$4,270
Hyundai	0%	15%	28										

Weighted Average Container Rate \$4,270

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 61.6 \ 522.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	53%	28%	15										
Hatsu Marine Ltd.	41%	24%	14										
OOCL	3%	33%	13	\$3,475	\$455	\$40							\$3,970
Hyundai	3%	5%	15										
NYK Line	0%	7%	12										
Hanjin	0%	3%	16										

Weighted Average Container Rate \$3,970

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 74.0 \ 689.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hatsu Marine Ltd.	43%	28%	21										
NYK Line	35%	9%	19										
OOCL	14%	35%	15	\$3,775	\$455	\$40							\$4,270
Maersk-SeaLand	5%	12%	20	\$3,070	\$455	\$40							\$3,565
Hyundai	3%	6%	26										
Hanjin	0%	4%	21										
Evergreen	0%	4%	23										

Weighted Average Container Rate \$4,069

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 97.1 \ 554.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	84%	83%	20										
OOCL	6%	3%	19	\$2,300	\$455								\$2,755
Evergreen	6%	3%	26										
Hyundai	2%	2%	24										
NYK Line	2%	5%	18										
Hatsu Marine Ltd.	0%	3%	26										

Weighted Average Container Rate \$2,755

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Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 42.3 \ 148.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	86%	34%	14 ³										
COSCO	14%	15%	14	\$4,800									\$4,800
Hatsu Marine Ltd.	0%	28%	16										
China Shipping	0%	7%	15										
K Line	0%	5%	15										
Evergreen	0%	4%	16										
Norasia	0%	3%	15										

Weighted Average Container Rate \$4,800

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 53.0 \ 476.2

Month\Year: 53.0\476.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	30%	13%	28										
NYK Line	26%	12%	18										
APL	14%	7%	20	\$137 ¹⁶	\$22 ¹⁶	\$40						22 KT	\$3,538
Evergreen	10%	7%	24										
OOCL	8%	24%	16	\$3,775	\$455	\$40							\$4,270
Hanjin	8%	13%	24										
Maersk-SeaLand	4%	11%	27	\$3,206	\$455	\$40		\$289					\$3,990
Hyundai	0%	10%	24										

Weighted Average Container Rate \$3,820

¹⁶ Rate is calculated per KT not by container.

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 891.0 \ 7,444.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	21%	16%	10	\$3,300	\$140	\$40							\$3,480
COSCO	21%	22%	12										
Hatsu Marine Ltd.	15%	4%	12										
MOL	11%	7%	10	\$4,100	\$455	\$40							\$4,595
NYK Line	10%	25%	13										
Evergreen	9%	7%	12										
Hanjin	6%	9%	11										
OOCL	4%	6%	9	\$3,475	\$455	\$40							\$3,970
Hyundai	2%	2%	24										
Hapag-Lloyd	0%	1%	13	\$150 ¹⁶	\$24 ¹⁶	\$40	50%	\$34				19 KT	\$5,417
Yang Ming	0%	0%	11										
APL	0%	1%	9	\$160 ¹⁶	\$22 ¹⁶	\$40	50%	\$34				19 KT	\$5,664

Weighted Average Container Rate \$3,914

¹⁶ Rate is calculated per KT not by container.

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: October 2005

Month\Year: 112.8 \ 818.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	50%	37%	18										
COSCO	12%	9%	16										
Evergreen	10%	10%	17										
Hanjin	8%	6%	17 ³										
Hyundai	7%	15%	19										
OOCL	7%	6%	16	\$2,000	\$455	\$40							\$2,495
MOL	4%	4%	15										
Maersk-SeaLand	2%	10%	14	\$3,070	\$455	\$40							\$3,565

Weighted Average Container Rate \$2,709

³ Transit time is based on departure from Tacoma, WA.